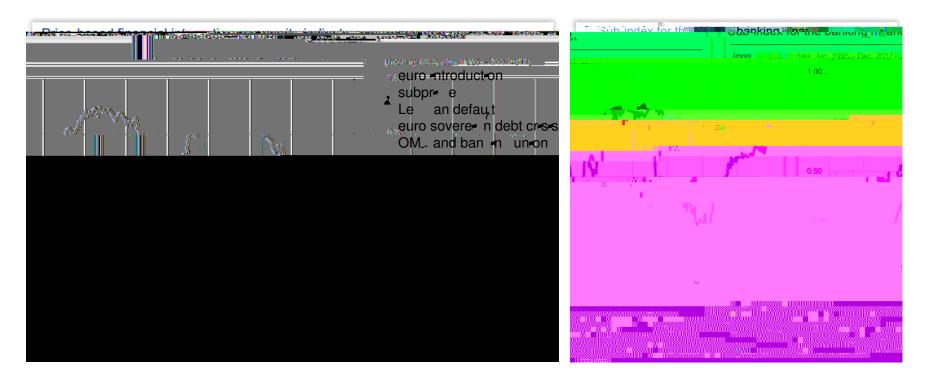
Paolo Coccorese <sup>(1)</sup> Claudia Girardone <sup>(2)</sup>

# What affects bank market power in the euro area?

CONFERENCE ON "BANK REGULAT ON! CO" PET T ON AN# R \$K%

- 1 2i') 3rea'er in'e3ra'ion! con'es'a4ili'(5co. -e'i'ion s)ould increase and di//erences across coun'ries s)ould reduce
- 1 Financial crises and econo. ic recession si3ni/ican'l( a//ec'ed ')e -rocess o/ in'e3ra'ion in ')e euro area
- 1 T)e 4an6in3 union announce. en' in 2+12 re&i&ed ')e 'rend 'o7ards 3rea'er in'e3ra'ion
- 1 ECB (2+1,) su33es'ed ')a' recen' "-os' crisis rein'e3ra'ion 'rend% is . ainl( dri&en 4( con&er3ence in e8ui'( re'urns and! 'o a lesser e0'en'! 4ond (ields and re'ail 4an6in3 . ar6e's



\$ource9 ECB (2+1,) Financial n'e3ra'ion in Euro-e! "a(:

- 1 Lar3e 4od( o/ li'era'ure . easurin3 co. -e'i'ion use s'ruc'ural (\$CP) and . ore recen'l( non;s'ruc'ural (NE O) a--roac)es (e:3: Claessen and Lae&en! 2++<)</p>
- 1 \$0. e recen' s'udies (e:3: 2eill! 2+1=> A-er3is e' al:! 2+1?> Cru@ e' al: 2+1A) /ocus on e&olu'ion o/ co. -e'i'ion in ')e EU
- 1 Findin3s s)o7 ')a' co. -e'i'ion )as s'ar'ed sli3)'l( i. -ro&in3 onl( in ')e. os' recen' (ears (a/'er 2+1+): T)ere is so. e e&idence o/ con&er3ence across coun'ries
- 1 On ')e /ac'ors a//ec'in3 . ar6e' -o7er! usuall( ')e /ocus is on ')e crisis: Pre;crisis EU s'udies '(-icall( /ind ')a' si@e! e//icienc( and ')e econo. ic c(cle are si3ni/ican' e0-lana'or( &aria4les> /or concen'ra'ion resul's are . i0ed (e:3:! " audos e' al 2++A)
- 1 Co. . on . e')ods9 /ro. \$CP 'o (. ore recen'l() Lerner! Boone! B;s'a'is'ic
- 1 T)ere are no recen' s'udies on ')e euro area usin3 o')er . e')ods

- 1 To e0-lore /ac'ors a//ec'in3 4an6 . ar6e' -o7er and loo6 a' 'rends o&er ')e . os' recen' (ears
- 1 To e. -lo(')e Bresna)an;Lau . ar6;u- 'es' de&elo-ed in ')e con'e0' o/ ')e NE O 7i') &aria'ions
- 1 To c)ec6 7)e')er ')ere )as 4een a . o&e. en' 'o7ards in'e3ra'ion! i:e: a reduc'ion o/ ')e di//erences in . ar6e' -o7er across coun'ries and a -rocess o/ con&er3ence

n coun'r( c a' 'i. e t! -ro/i'; a0i. i@in3 4an6s c)oose ')eir ou'-u' le&el q (loans) 7)ere MR C MC:

- 1 n a perfectly competitive market 7i') n /ir. s! MR coincides 7i') P:
- 1 n case o/ perfect collusion a. on3 ') e n /ir. s! MR is e8ual 'o ') e MR o/ ') e 7) ole . ar6e':

 $Q_{ct} C Q_{ct} (P_{ct}! X_{ct}!)$ 

**7)**ere

Q<sub>ct</sub> C a33re3a'e le&el o/ loans

P<sub>ct</sub> C in'eres' ra'e on loans c)ar3ed 4( local 4an6s

X<sub>ct</sub> C &ec'or o/ e0o3enous &aria4les s)i/'in3 ')e

de. and cur&e

C &ec'or o/ un6no7n -ara. e'ers 'o 4e es'i. a'ed

İ

T)e indus'r(Ds <u>true</u> . ar3inal re&enue /unc'ion is ')e 7ell;6no7n MR /or. ula /or a . ono-ol(9

$$MR = P + \frac{\partial P}{\partial Q}Q$$

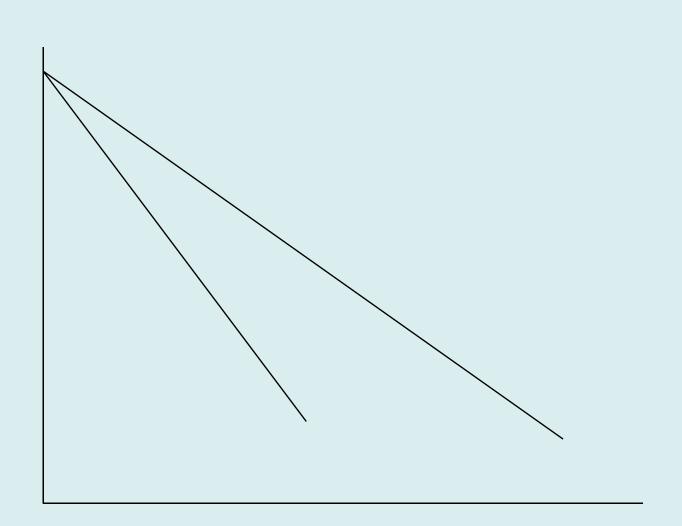
Bere i' can 4e 7ri''en as

$$MR_{ct} = P_{ct} + Q_{ct} / \frac{\partial Q_{ct}}{\partial P_{ct}}$$

T)e /ir. Is <u>perceived</u>. ar3inal re&enue /unc'ion /or ')e 3eneric 4an6 i o-era'in3 in coun'r( c! and su--l(in3 ')e 8uan'i'( o/ loans q<sub>ict</sub>! is

$$MR_{ict} = P_{ct} + \lambda_{ict} q_{ict} / \frac{\partial Q_{ct}}{\partial P_{ct}}$$

7) ere  $\lambda_{ict}$  ('o 4e es'i. a'ed) is the competitiveness of oligopoly conduct:



#### **% &**

A/'er a33re3a'in3 /or ')e n 4an6s in ')e . ar6e'! ')e MR C MC condi'ion 4eco. es

$$P_{ct} + \lambda_{ct} Q_{ct} / \frac{\partial Q_{ct}}{\partial P_{ct}} = MC_{ct}$$

E. -iricall(! 7i') re/erence 'o ') e 4e) a&ioural -ara. e'er  $\lambda_{ct}$ ! 7e es'i. a'e two different specifications of the two equation system9

1  $\lambda_{ct}$  (') e cus'o. ar( Bresna) an; Lau . ar6; u- 'es')

1  $\lambda_{ct}$  as a /unc'ion o/ ') e 4an6in3 . ar6e' c) arac'eris' ics

## (

' -ro&ides an easily interpreted test statistic

' allo7s to use aggregate industry data

T)e. odel does not rely on any particular definition of local banking markets 7i') in a coun'r((')e es'i. a'e o/ $\lambda$  re-resen's ')e a&era3e de3ree o/. ar6e' -o7er o/')e 4an6s across ')ose se-ara'e. ar6e's) T)e es'i. a'ion o/')e. ar6e' -o7er -ara. e'er is not biased! 4ecause our sa. -le s-ans co. -le'e. ar6e's ra')er ')an onl( a su4se' o/')e rele&an' indus'ries

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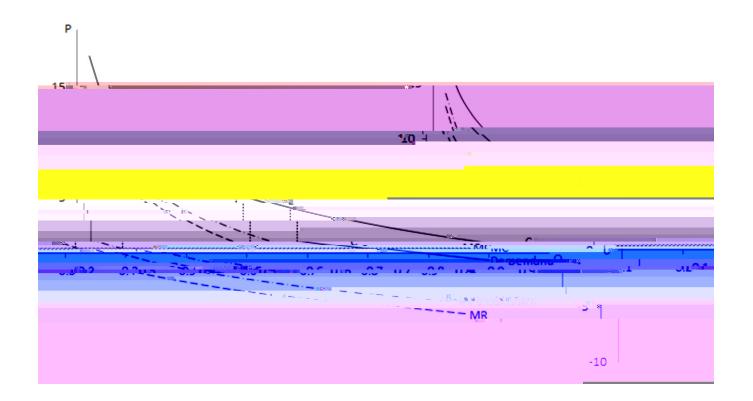
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a) 7i') a constant lambda>

4) 7i')

	Model 1			
	Coef.	Z		
Constant	-2.8487	-8.47	* * *	
Р	-0.2080	-6.49	* * *	
POP	0.0539	23.20	* * *	
Z	0.1010	4.61	* * *	
YPERCAP	0.0392	7.28	* * *	
R <sup>2</sup>	0.7923			
Obs.	155			

## & /01



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	Model 2						
	Coef.	Z					
Demand equation							
Constant	-3.0282	-9.15	* * *				
Р	-0.1863	-5.77	* * *				
POP	0.0542	23.25	* * *				
Z	0.1092	4.96	* * *				
YPERCAP	0.0411	7.70	* * *				
Marginal cost equation							
Constant	-1.0379	-4.21	* * *				
InQ	0.0701	3.62	* * *				
InW1W3	0.1895	5.97	* * *				
InW2W3	-0.3399	-4.82	* * *				
InTIME	-0.0562	-2.11	* *				
Lambda constant	0.3093	2.10	* *				
CR5	-						

T)e coe//icien's in 4o') ')e de. and and ')e
. ar3inal cos' e8ua'ions do no' si3ni/ican'l(
c)an3e:

#### Market power determinants

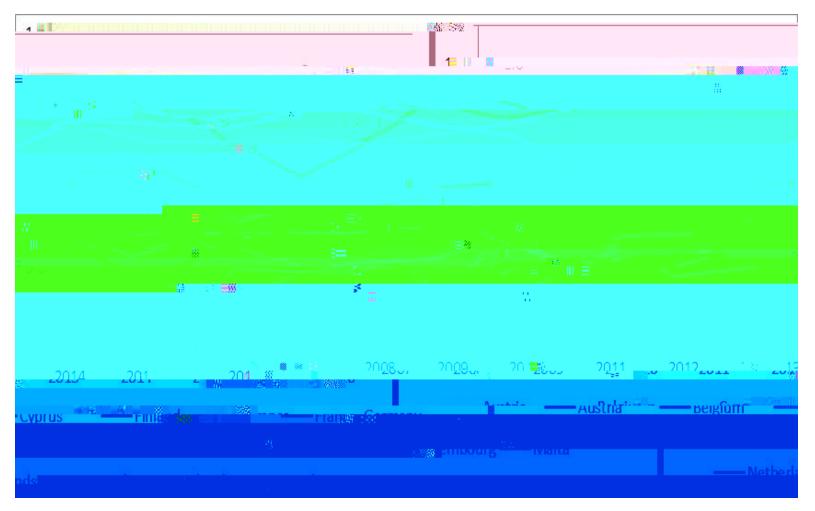
4 CR! market power is directly linked with local market concentration (con/or. in3 'o ') e \$CP - aradi3. )! al')ou3) a' a 1+K le&el o/ si3ni/icance> 4 56Q76''6-% a higher deposits8assets ratio helps to mitigate rivalry among banks> 4 5&9&R' (& . ore le&era3ed (i:e: less ca-i'ali@ed) 4an6s enLo( a lower degree of market power> 4 -1-: 4an6in3 . ar6e's 7i') no'a4l( lar3e 4an6s

4 -1-: 4an6in3 . ar6e's 7i') no'a4l( lar3e 4an6s are c)arac'eri@ed 4( higher market power>
4 ' -MP&RC' P /inancial inclusion increases competition in the banking industry:

#### $CR! \rightarrow not significant$

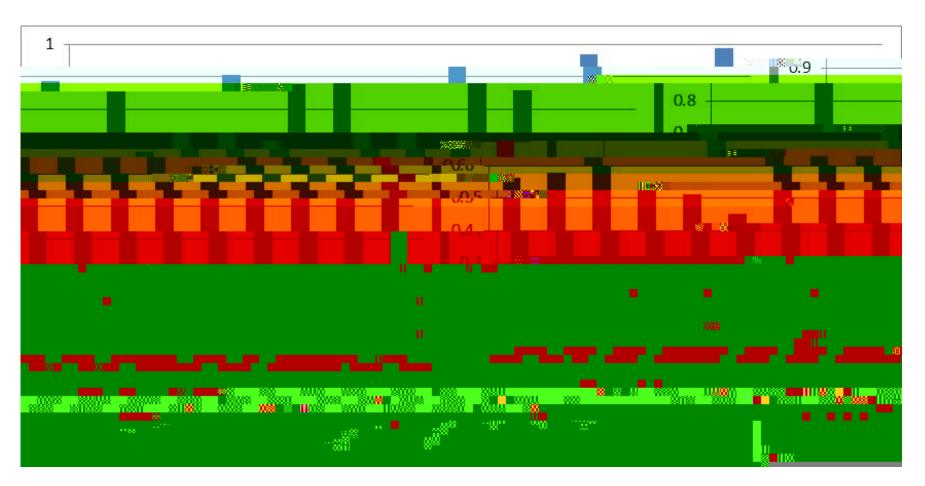
- 56Q76"6-%  $\rightarrow$  significant and equal to ; 0\*< (i:e:! a 1+K increase in ')e de-osi's 'o asse's ra'io causes an increase o/ a4ou' AK in ')e &alue o/ ')e in'eres' ra'e c)ar3ed 'o cus'o. ers 4( 4an6s)
- **5&9&R' (&**  $\rightarrow$  significant and equal to ;0.; (i:e:! a 1+K increase in ')e e8ui'(. ul'i-lier ra'io 3enera'es a -rice dro- o/ a4ou' =K)
- -1-: → significant and equal to ; 0=; (i:e:! a 1+K increase in ')e ra'io
   4e'7een ')e asse's o/ ')e F lar3es' 4an6s and G#P increases -rice 4( 2K)
- ' -MP&RC' P → significant and equal to ;0=> (i:e:! increasin3 AT" s 4(1+K causes a /all o/ ')e -rice o/ 2:<K)</pre>

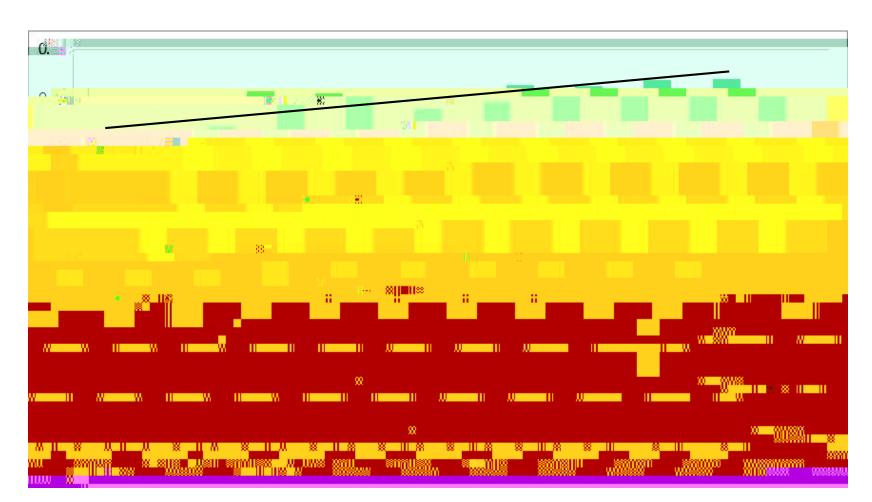




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			#	9	: !	; /<<1\$	
			1				

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## 1 2e e. -lo(')e . ar6 u- 'es' de&elo-ed in ')e con'e0' o/ ')e NE O and /ind ')a'

N 2) ere la. 4da is assu. ed cons'an'! i' is C +:A?+< 4an6sD - ercei&ed "R ) as 4een a4ou' A?K o/ ') e "R ') a' 7ould 4e 'a6en in'o considera'ion 4( a . ono-olis'ic